



# Offerings & Capabilities in AWS

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# AWS Partner since 2014

- **AWS Data & Analytics**  
Consulting Competency Partner
- **AWS Migration**  
Consulting Competency Partner

**+100**

AWS Customer Launches

**+20**

AWS Offerings

**+100**

Cloud certifications

## Certifications & recognition



# Opportunities e-Core sees in the Market

## Tailoring Digital Solutions to Business Models



Enter new  
markets?



Reach and engage  
with customers  
more effectively?



Launch new  
products &  
services?



Improve revenue  
growth?

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## Unlocking **Operational Productivity**

What are you facing?



Simplify  
operating  
model?



Lower Business  
risks?



Increase profits  
through cost  
rationalizations?



Improve Business  
Agility?

# Driving Applications to be Digitally Free-Will

Application

## Constrained

Use purposeful infrastructure that needs attention and care, constrained by capacity and IT dependency

## Boundaryless

Build on IaaS and PaaS, leveraging Infrastructure @ scale through the CSP & be restraint-free.

## Digital Free-will

Exploit Micro-services, containers, server-less, leverage IoT, Analytics, AI/ML, Edge-computing and infuse cloud nativity making cloud invisible.

## Low

## Abstraction

## High



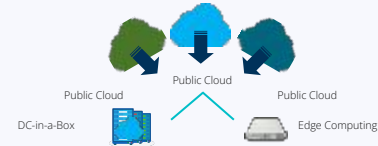
### Monolithic Datacenter

(Centralized, enterprise focused)



### Hybrid Datacenter

(Hyper Converged, Software-defined, Cloud Powered)



### Cloud Driven Intelligent Infra Platform

(Distributed Cloud, Hyper-scale, Cloud Driven)

Infrastructure

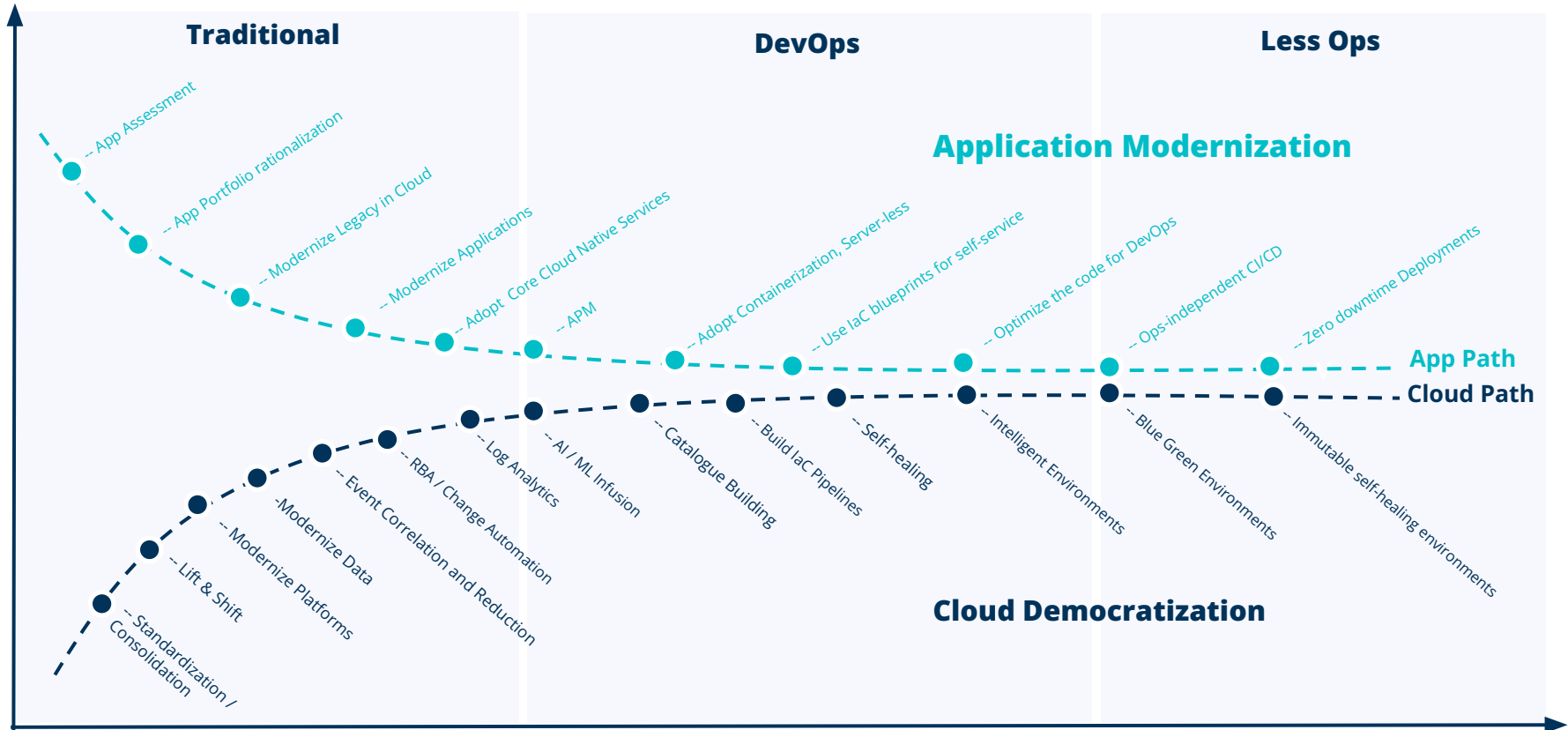
Purposeful

Scaled

Commoditized

# Hence Our Vision For Clients

## Roadmap to No Ops



# The Cloud Steps Transformational Framework

Strategic Modernization on AWS Cloud

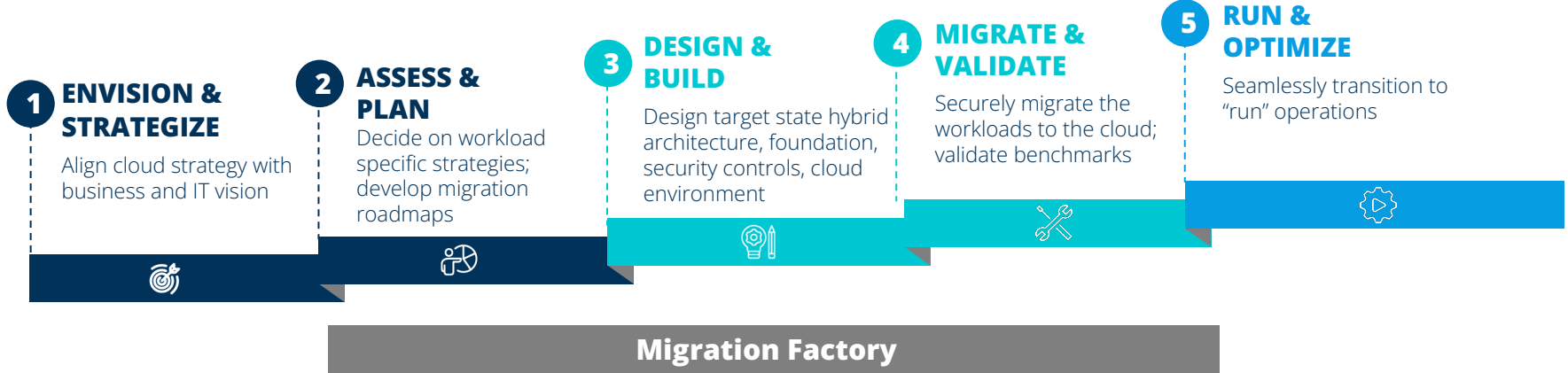
Consult

Migrate

Cloud Native

Minimal Intrusion – Maximum Automation – Agile Transformation

## Cloud Steps Transformation Framework



# Cloud Steps #1: Envision & Strategize



## Business Analysis

- Evaluate Business needs
- Organizational Roadmap
- Goals and Objectives
- Gather Business Pain Points
- Benefits of moving to cloud – Business

### Tools/Artifacts

- Business Questionnaire
- Partner tools
- Workshops –Sponsors /Decision Makers



## Technical Analysis

- Understand Technology challenges
- Understand Application Landscape
- Discuss on standard cloud adoption journey
- Cloud benefits –Technical benefits
- Current Cost Models & Economics

### Tools/Artifacts

- Technical Questionnaire
- Workshops - SME/AO
- Partner tools
- Architecture diagrams
- Collaterals



## Cloud Qualification

- Regulatory & Compliance requirement Analysis
- Cloud readiness Analysis
- Cloud Fitment Analysis

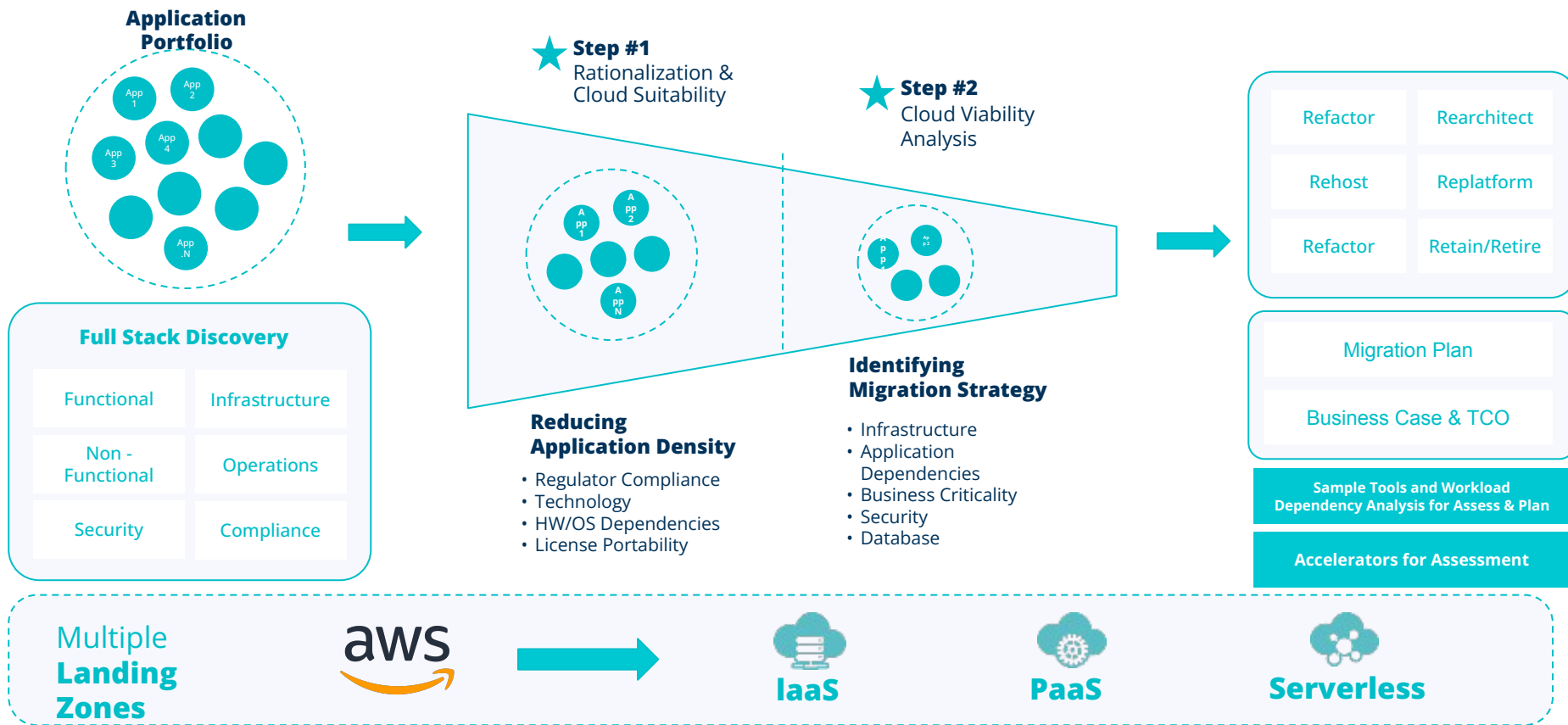
### Tools/Artifacts

- Cloud Fitment Index
- Partner tools
- Cloud Readiness Index
- Workshops

## Outcome

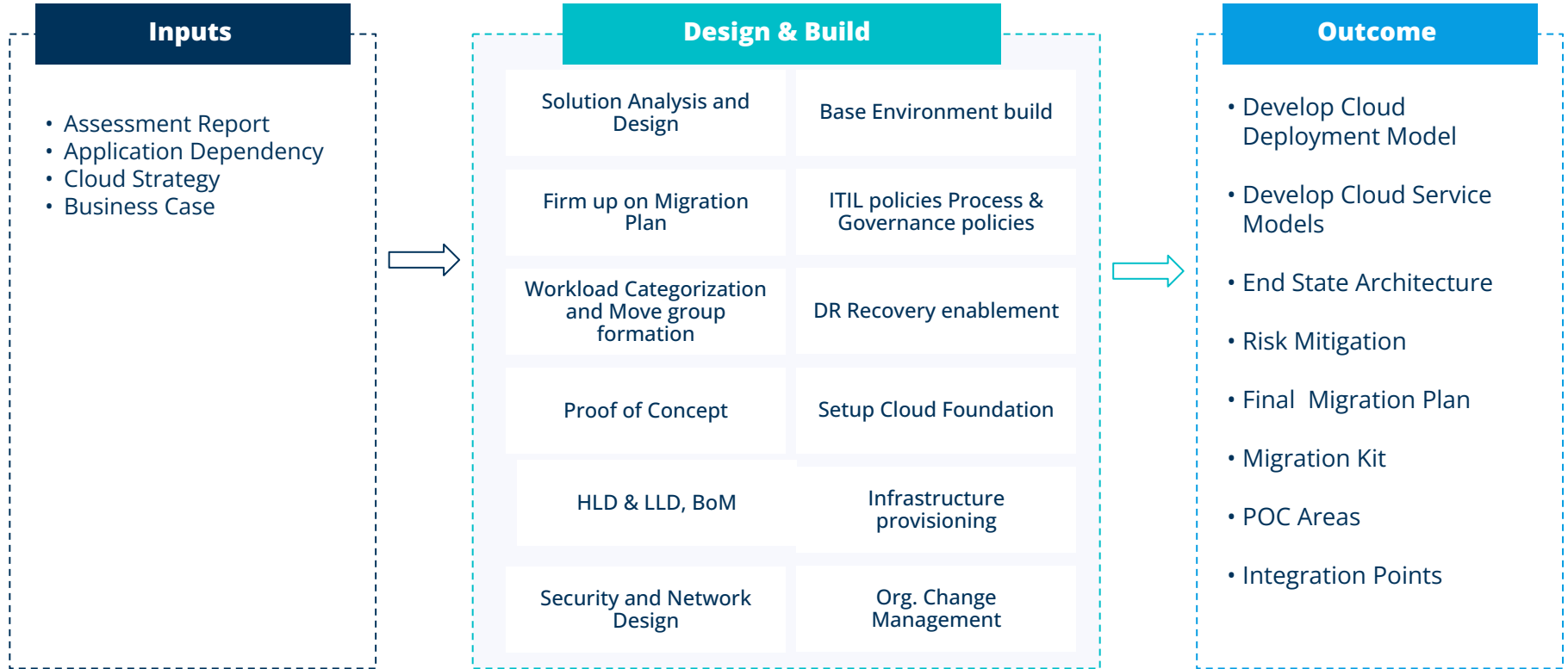
- Early ROI/Cost Benefits View
- Cloud Strategy - Journey and methodology
- Industry Specific Benchmarks
- Assessment Tools
- Define KPI
- Terms of reference
- Rules of engagement
- Next Steps...

# Cloud Steps #2: Assess & Plan



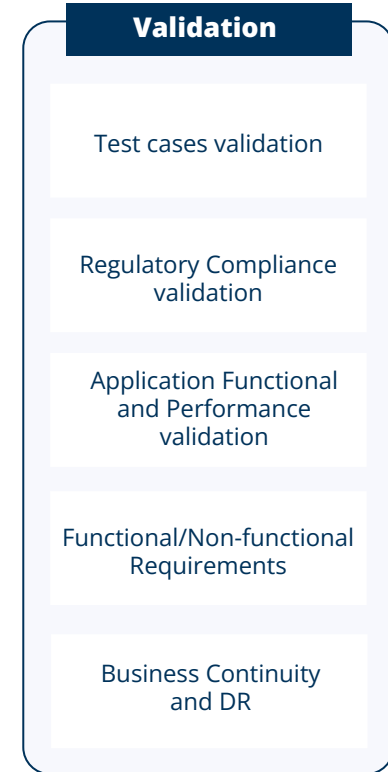
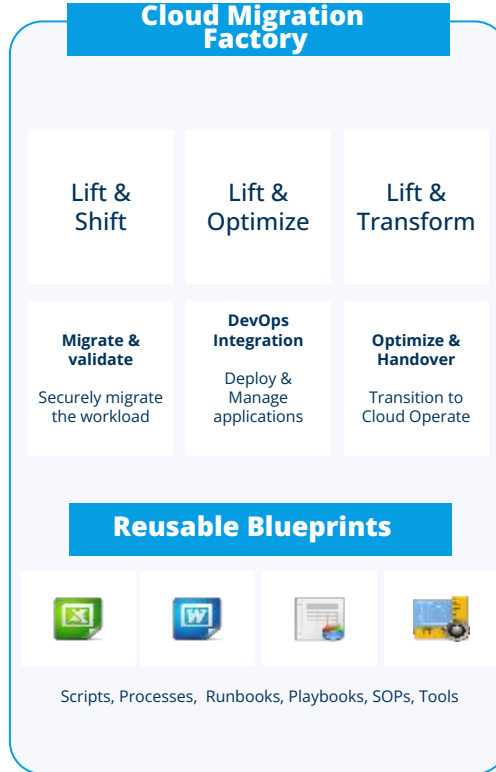
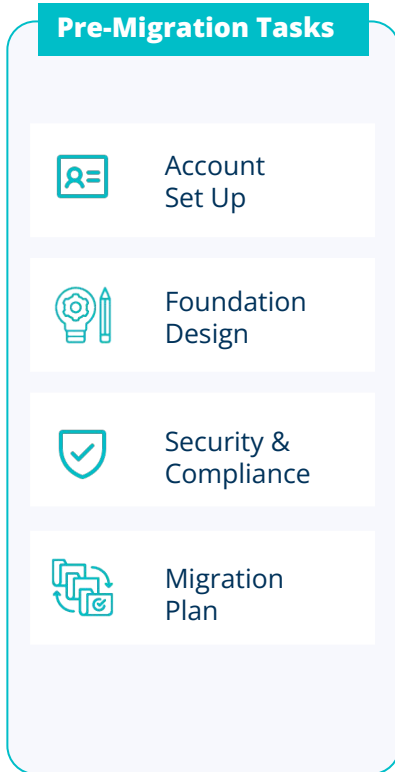


# Cloud Steps #3: Design & Build



# Cloud Steps #4: Migrate & Validate

- Workload Mapping
- Migration Waves/Phases

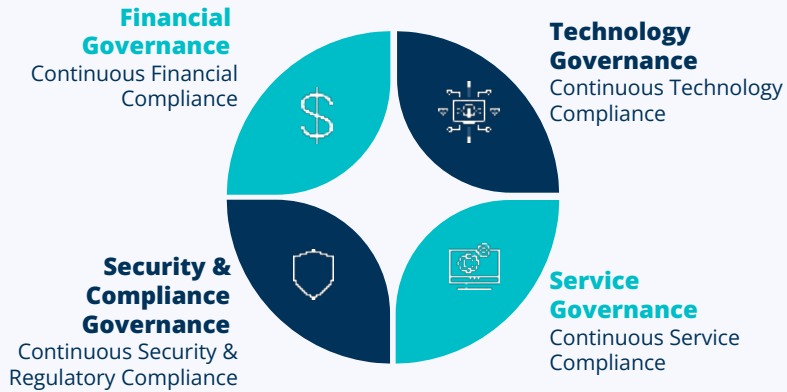


- Migration Report
- Validation & UAT Reports

# Cloud Steps #5: Run & Optimize, Governance, Based Operations



**Agile Cloud  
Operations**



**Achieve Through Governance**

 **Flexible**

Policies

 **Maximum**

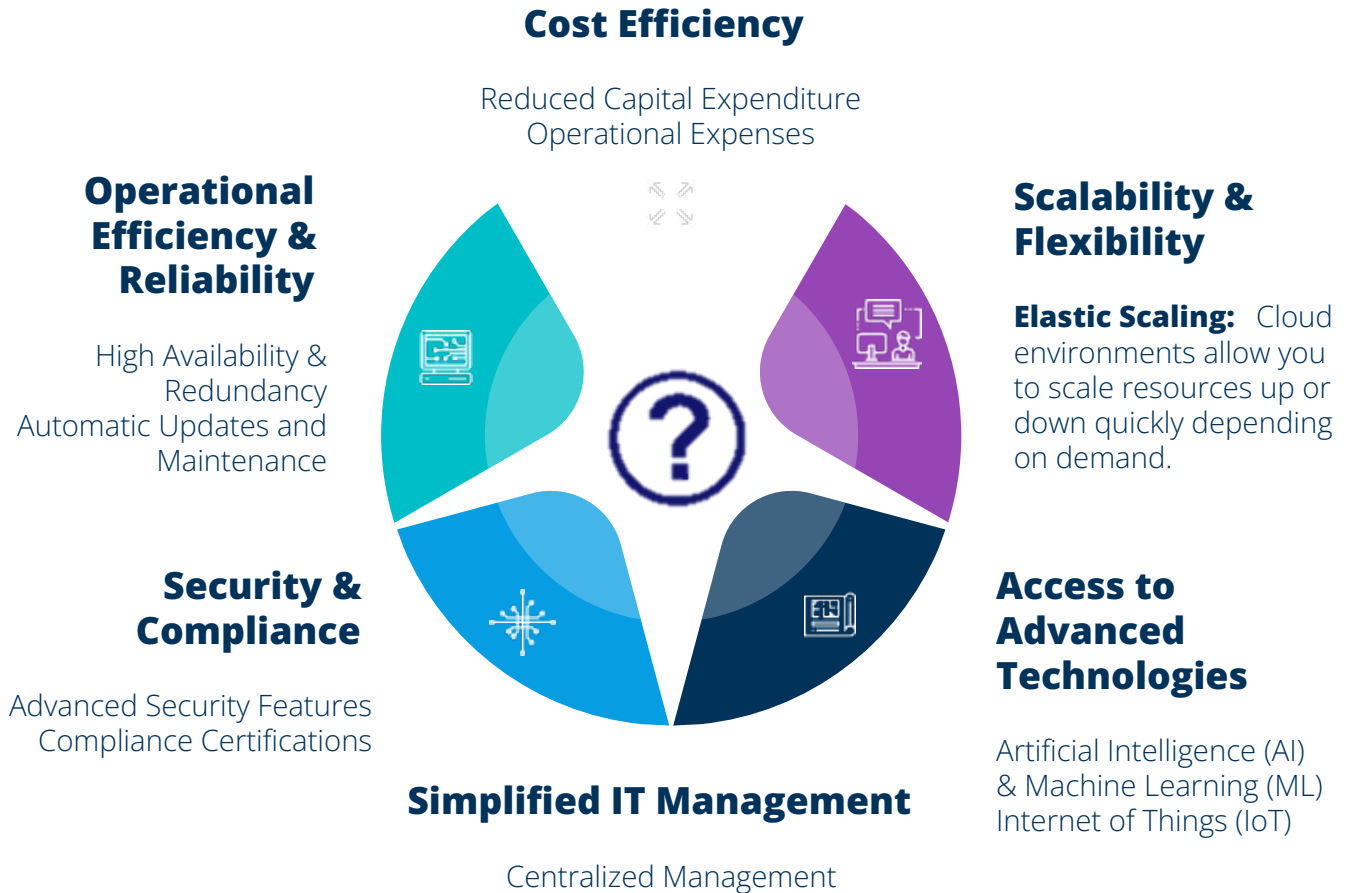
Technology / Tools

 **Minimum**

People

**Construct With**

# Value Achieved



# End-to-End AWS Offerings across Full Lifecycle Stack

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**Consulting**

AWS Strategy & Roadmap

AWS Suitability Assessment

AWS Security Readiness

AWS Foundation Build

AWS Consulting Staffing Services



**Migration**

AWS Migration Factory

AWS Application Re-engineering

AWS Automation

AWS Cloud-native App Build

AWS Migration Staffing Services



**Operations**

AWS Handover to Support

AWS Knowledge Management

AWS Shared Services Support

AWS Flexible Hybrid Support

AWS Operations Staffing Services

## Your **trusted partner** on the journey from **strategy to success**

Every challenge opens the door to new possibilities—but not all paths lead to the results you need. At e-Core, we cut through the noise, providing digital consulting services that deliver the right technologies, processes, and tools to achieve your goals.

[Contact Us](#)



Innovative solutions and  
business impact, **delivered** .

