







# 9 Reasons Why e-Core Is Your Trusted Partner for Atlassian Solutions



01.

Our approach centers on your growth.

Our unique SEED approach—comprising Strategy, Execution, Empowerment, and Durability—was carefully developed to optimize our client's environment while focusing on growth drivers. We excel in integrating **key methodologies** such as **SPM**, **DevOps**, **ITSM**, and **ESM**. Our commitment is to be more than just implementers; we aim to be partners in your journey, ensuring your environment not only launches successfully but also **thrives long-term**.

02.

Never worry about falling behind.

With a robust team of over **350 certified Atlassian professionals**, **e-Core** ensures your projects remain cuttingedge. Our experts are well-versed in the **latest Atlassian best practices**, enabling them to **identify** and **mitigate potential project pitfalls effectively**. Their proactive approach means your projects don't just meet current standards; they exceed them, setting new benchmarks for success.

03

Atlassian environment tailored to your needs.

At e-Core, we believe in delivering solutions that genuinely meet your needs. Our mission centers on optimizing your Atlassian environment for peak performance, which sometimes means recommending fewer licenses if that's what best serves your interests. Our client-first philosophy ensures that your requirements and goals always take precedence.

Seasoned experts at your service.

Our over **19 years of partnership with Atlassian** has equipped us with **unparalleled expertise** and **insight**. With more than **85 Atlassian certifications** and **accreditations**, our team has led over **1.5k Atlassian projects worldwide**. This extensive experience across various industries enables us to bring a depth of knowledge and a breadth of best practices to your projects.

05.

# All the perks of a Platinum Solution Partner.

Choosing **e-Core**, a **Platinum Solution Partner**, offers distinct benefits. Our elite status with **Atlassian** means we can **provide our clients with exclusive discounts** and **special conditions**. This partnership reflects our proven track record of excellence and **our commitment to delivering the highest quality solutions** tailored to the specific challenges your company faces.



06.

**Licensing made convenient** (and cost-effective).

Opting for **e-Core** as your sole **Atlassian vendor simplifies your licensing process**, making it more convenient and budget-friendly. Our expertise in **Atlassian products** ensures that you receive the most **effective licensing strategy**, tailored to **your company's unique needs and goals**. With **e-Core**, managing your **Atlassian** licenses becomes a seamless aspect of your overall strategy, allowing you to focus more on your core operations.

We bring
Atlassian
to the table.

When you partner with **e-Core**, you get more than a service provider; you gain a **direct line to Atlassian**. Our close collaboration with **Atlassian** ensures that we bring the **very best of what they offer straight to your doorstep**. This partnership allows us to tailor the **most effective solutions**, precisely addressing the unique challenges your company faces.

A Compass for the Atlassian Marketplace.

Our **specialized consulting** doesn't just select and set up your apps; we meticulously **adjust your licensing costs too**. This precision ensures your **Atlassian ecosystem** not only performs at its peak but also **delivers maximum value for your investment**. With **e-Core**, navigating the sea of apps becomes a voyage of discovery, optimizing every aspect of your **Atlassian** tools

09.

Level up your team.

Whether you're starting or looking to deepen your expertise, our comprehensive training programs for admins and endusers unlock the full potential of Atlassian tools. Coupled with our dedicated support, you're never alone. Our experts are on standby to provide the assistance you need, ensuring your Atlassian journey is smooth and your team is empowered to leverage these tools to their fullest potential.

# Make the most of your Atlassian environment with e-Core.

## **Service Delivery Excellence**

"What we thought would be an impossible task became possible once **e-Core** got involved, thanks to their communication, flexibility, and knowledge."

#### **John Fernandes**

Director, PC Support Services at Seton Hall University



"Previously, I had never trusted contractors because they lacked commitment and attempted to use shortcuts to solve a problem. My feelings changed with **e-Core**."

#### Jakob Jónasson

Director of Engineering at Tempo Software



**4.9 CSAT** Robust engagement model globally tested and validated in 25 years of experience.

### **Atlassian expertise**

+19

yrs as an

Atlassian partner

+85

+350

Atlassian

experts

+1.5k

Atlassian projects SERVICE
MANAGEMENT
Specialization
AMER

A ATLASSIAN

CLOUD MIGRATION

Specialization

AMER

# **Cost-efficiency**





Cost savings from 40 to 55%

oodaus

Headquarters in NY, delivery centers in Brazil and Mexico

Atlassian certifications

and accreditations



Real-time collaboration



USA time-zone fit

#### **About e-Core**

We are a consulting and technology services partner that combines global experience with leading technologies to help customers drive business growth and transformation.

+30 industries served

**+26**years in the IT market

**300+** active

customers

**+780** experts

Platinum Solution Partner











Ask for a meeting →



Innovative solutions and business impact, **delivered.**